Pennon Stakeholder Forum

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or stalk water

# Let's Talk Water

**Thursday 14 September** 14:00 - 16:00





Bournemout Wate

## Welcome

You have told us that you want to hear more about our work to reduce storm overflow spills and build drought resilience across our region

So, this 6th Let's Talk Water event will be a 2-hour webinar to share with you some of the projects and initiatives we are delivering in these two key areas

#### Housekeeping

- Please keep cameras off and muted
- If you have questions, please post them in the chat and we will ask during the Q&A
- We will record the session (hence cameras off). Any objections, please let us know.
- Please feel free to introduce yourselves in the chat





## What we will cover today

1. Welcome Carolyn Cadman

2. Q&A with Susan Davy, Pennon CEO Carolyn Cadman & Susan Davy

3. Reducing storm overflow use in Falmouth Ed O'Brian

4. Supporting water quality in inland bathing waters Nick Paling

5. Working with the local community in Newquay & Lyme Regis Vicky Garner

6. Building drought resilience - incl. desalination Jo Ecroyd

7. Resilient water supplies for the region Nick Paling

#### 8. Save Every Drop Matt Watts





Q&A with Susan Davy Pennon CEO

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### **Carolyn Cadman**

**Director of Natural Resources** 





BRISTOL WATER

## **Storm Overflows** Accelerated Delivery -Falmouth

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### Ed O'Brien

Stantec Asset Management

Wate





## **Recap - Storm Overflows - what are they?**









## **Recap - Investing to reduce storm overflows**

- Waterfit investment of £330m reducing average spills per location to 20 per year by 2025.
- Accelerated delivery investment of £70m to start by 2025
- Significant investment planned for next 25 years £7.5bn
- Storm overflow element £3bn so all overflows spill less than 10 times a year by 2040 (10 yrs ahead of target)





### Accelerated Investment Defra plan announced 3<sup>rd</sup> April 2023



#### South West Water: "upgrading assets and storage to reduce discharges in Falmouth and Sidmouth (£70 million)"

#### 15 storm overflows, 9 in Falmouth 6 in Sidmouth

24 NORTH PARADE_CSO_FALMOUTH
FALMOUTH STW_SO_FALMOUTH
GREENBANK GARDENS_CSO_FALMOUTH
GROVE PLACE NO. 1_CSO_FALMOUTH
NORTH PARADE_CSO_FALMOUTH
OLD HILL SPS_PSCSOEO_FALMOUTH
PR OF WALES PIER SPS_PSCSOEO_FALMOUTH
QUEEN MARY GARDENS SPS_PSCSOEO_FALMOUTH
SWANVALE SPS_PSCSOEO_FALMOUTH
FORTESCUE_CSO_SIDMOUTH
MANSTONE LN_CSO_SIDMOUTH
TIPTON ST JOHN SPS_CSOEO_SIDMOUTH
THE HAM SPST_PSCSOEO_SIDMOUTH
THE HAM SPST_PSCSOEO_SIDMOUTH
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#### £23m accelerated into 23-24 and 24-25, completion 27-28

	Line	edescription	Units	2023-24	2024-25	2025-26	2026-27	2027-28	Total
1	А	Scheme key characteristics							
	1	Expenditure per year	£m	9.750	13.250	19.500	15.250	12.300	70.000
	2	Storm Overflows improved	Nr	0	0	4	5	6	15
	3	Spill reduction	Nr	0	0	110	220	330	330

Plan to ask for further transition funding to get started on planned investment for 2025-2030





#### **Options Development - Modelling**

#### Hydraulic modelling



- · Checked model spills v monitored spills
- · Adjusted to improve fit

#### **River Impact Optimisation Tool**

Assets		E 2050	E FI	T 10%	FF	T 20%	FF	T 50%	sws	10%	SW	IS 20%	SW	/\$ 50%	Inf	n 10%	Inf	n 20%	Inf	n 50%
		storaj -	spi -	storag ~	spi -	storaj -	spi -	storaj -	spills -	stora -	spi -	storaj -	spi -	stora -	spi -	storaj -	spi -	stora -	spi -	storaj -
O/S 58 THOMAS ST_CSO_PENRYN	3	0							1	0	1	0	0	0	3	0	3	0	3	0
PRAZE TANK_CSO_PENRYN	119	960							116	880	114	800	105	635	105	895	96	780	71	560
MARKET ST_CSO_FALMOUTH	4	0							3	0	2	0	0	0	4	0	3	0	4	0
OLD HILL SPS_PSCSOEO_FALMOUTH	10	2							10	0	9	0	7	0	10	2	10	2	10	0
OLD HILL CSOCSO_FALMOUTH	4	0							3	0	2	0	0	0	4	0	4	0	4	0
NORTH PARADE_CSO_FALMOUTH	23	19							19	9	13	6	5	0	23	18	23	18	23	18
GREENBANK GARDENS_CSO_FALMOUTH	75	500							69	490	64	270	39	58	74	490	74	490	74	495
24 NORTH PARADE_CSO_FALMOUTH	54	57							50	45	-44	36	20	9	54	57	54	57	54	57
GROVE PLACE NO. 1_CSO_FALMOUTH	73	940							66	790	58	600	33	160	73	940	72	940	72	930
TEHIDY TERRACE_CSO_FALMOUTH	11	3							9	0	8	0	4	0	10	1	10	1	10	1
FALMOUTH DOCKS SPST_PSCSOEO_FALMOUTH	0	0							0	0	0	0	0	0	0	0	0	0	0	0
SWANVALE SPS_PSCSOE0_FALMOUTH	7	0							5	0	4	0	1	0	7	0	7	0	5	0
FLUSHING SPST_PSCSOEO_FALMOUTH	149	420							148	415	147	410	147	389	149	385	148	370	148	335
FALMOUTH STW_SSO_FALMOUTH	26	4500	26	2700	25	1900	24	1050	21	3600	17	1900	4	0	25	4600	24	4100	22	2400
COMMERCIAL RD_CSO_PENRYN	75	1570							70	1325	61	1080	39	490	76	1540	75	1540	75	1500
QUEEN MARY GARDENS SPS_PSCSOEO_FALMOUTH	83	220							75	180	67	148	42	58	81	220	80	220	81	220
KILLIGREW ST_CSO_FALMOUTH	63	268							55	217	49	168	23	51	62	264	63	265	62	265
HIGH ST_CSO_FALMOUTH	74	242							67	190	61	160	36	82	73	240	72	240	73	237
PR OF WALES PIER SPS_PSCSOEO_FALMOUTH	36	475							31	340	25	205	10	12	36	475	36	475	36	470
Totals	888	10176	26	2700	25	1900	24	1050	819	8481	746	5784	516	1944	871	10128	855	9498	825	7488

- · Confirmed SOs that need intervention
- Indicative solutions to get to < 10 spills





**Options Development - Solutions** 

- Desk top studies & analysis
- Site visits
- Stakeholder engagement
  - Environment Agency
  - Cornwall Council
  - Falmouth Town Council
  - Penryn Town Council
- 11 storage solutions for 14 SOs
- 17 surface water separation (SWS) locations
  - Concept drawings
  - Activity schedules
  - Costs & Benefits
  - Risks & Opportunities







**Options Development - Solutions** 

#### SuDS - with Groundwork



- · Photos from site, surface flow plans
- Proposed SuDS features, locations, performance

#### **NbS Natural Flood Management**





- NbS and NFM potential
- Need to confirm cause





#### **Options Development - Solutions**

#### Storage



- · Considered size, space
- Additional pipework and pumping

#### Surface Water Separation



- Combined sewers upstream of SOs
- Potential for separation



- New surface water network
- Outfall to watercourse or sea



## Types of Solutions Traditional

Storage



Shaft tank

Box culvert

- Higher confidence in costs, construction, impact
- Higher carbon footprint
- Disruption during construction

#### Infiltration and Inflow



Investigation

Relining/replacement

#### Surface Water Separation / Upsizing



Laying new surface water sewers / upsizing existing



## Types of Solutions Nature-Based

SuDS



Swales, ponds/basins



Rain gardens, permeable paving

- · Lower confidence in costs, construction, impact
- · Lower carbon footprint, improved environment, biodiversity
- Still disruption during construction
- Green first ambition NbS considered for all SWS options, 50% of solution to manage flows





#### **Options Assessment**

#### Stakeholder Feedback

 Stakeholder
 Example feedback

 Environment Agency
 Supportive of SWS/SuDS, discussed flooding locations, impact on watercourses, potential funding routes

 Cornwall Council
 Supportive of SWS, discussed surface water flooding, queried SuDS ownership and maintenance

 Falmouth & Penryn Town Councils
 Preference for SuDS to improve local environments, advised on land ownership, customer issues

 SWW Operations
 Discussed site issues, maintenance requirements for solution options

 SWW Catchment Team
 Provided system overview, issues, updates from investigations to inform solutions

 SWW Storm Overflow Team
 Provided update on SO investigations and view on solutions

#### **Cost Benefit Analysis**

£

COSTS Storage cheaper ~£2k/m3 SWS/SuDS up to ~£2-3m/ha FFT £££, site specific CAPEX + OPEX = TOTEX Risks: land, disruption, time



BENEFITS Spill reduction Flood risk reduction Biodiversity / Amenity Opportunities: collaboration, joint funding

£



CARBON Capital and operational Storage highest SWS / SuDS lower Green / NBS solutions lowest





#### **Solutions Modelling**

#### Hydraulic modelling of proposed solutions



- 300+ simulations
- Individual solutions / combinations
- Impact on spills and flooding

#### Summary options



- Summary solution mixes
- · Different planning objectives
- · Preferred solution mix recommended





#### Evolution of proposed solution

DWMP Iteration	Storage m3	SWS/SuDS ha	Network rehab for Inflow/Infiltration km	Upsizing km	Potential FFT increase at WWTW I/s	PFF increase at SPS Y/N	
Draft DWMP	8,493	27	32.8	15.3	-	-	
Final DWMP	5,190	26	11.6	8.2	58	Yes x 2	

- Storage reduced volume and locations (14 to 5)
- Pipe replacement/relining reduced targeted upstream of 3 sites, 1 sea water
- Upsizing would be required to reduce future flood risk (but focus on SO spills)
- · Potential need for flow increases at Falmouth treatment works and 2 pumping stations identified



## **Next Steps**

- Findings and report handed to concept team
- Business case approval end September 2023
- Then pass to delivery team to start design and plan construction

Supporting inland bathing waters 4 storm overflows on the Bidwell Brook

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### Nick Paling

Stakeholder Engagement Manager

Wate





## **Dart & Tavy Inland Bathing Water Pilot**

Reducing storm overflow spills along the Bidwell Brook



## **Drainage & Waste Water Management Plan**



#### WHAT WE WILL DELIVER BY 2030

#### We're making bathing and shellfish waters and areas that are ecologically sensitive our priority for the first five years.

Cur DWMP sets out a plan for radical change and environmental improvements. We're increasing the pace of delivery so working with others and looking for innovation will be a real focus for us.

#### BY 2030 WE WILL HAVE ...

- → Invested in improving 275 storm overflows to reduce spills to a minimal level and always less than 10 per year
- → Invested in helf of our storm overflows at designated Bathing Waters and Shellfish Waters to reduce spills to a minimal level and no more than three each season
- Removed over 350 hectares worth of land drainage from our severage network
- → Added over 150,000m<sup>2</sup> of storage to capture rainwater and reduce overflows, that's the equivalent of building 60 Olympic sized swimming pools
- → Upgraded 48 of our wastewater treatment works to remove nutrients and reduce our impact on river health - that is more than 20% of treatment works that need upgrading by 2050
- → Invested in 715km of sewer to prevent water infiltrating and increasing flows - in a line they'd stretch from Lands End to the Scottish border!

Drainage and Wastewater Management Plan - Customer Outline 2022



#### ACTING QUICKLY

Reflecting the strong views of customers and stakeholders and the storm overflow targets from the Government, we have put together a plan that rapidly improves overflow performance in key areas in the next five vers.

This is our largest ever investment programme and we know that it could have a significant impact on our customers bills.

We know from our research on customer bills that we can deliver the investment set out without our resident customers paying much more than they do today – we look forward to working through these proposals with regulators as we continue through the business planning process.

You can find out more about the potential impact on bills in our Regional Plan.





DRAINAGE AND WASTEWATER

MANAGEMENT PLAN

Drainings and Wardwards Management Raw. Continue Solites 202

STATISTICS: COMPLETENCE

## **Drainage & Waste Water Management Plan**



#### HOW WE'LL MANAGE THE PLAN

We are responsible for providing reliable and efficient wastewater services for customers across a wide area of the South West; from the Isles of Scilly, throughout Cornwall and Devon, and in small areas of Dorset and Somerset.

#### PARTNERSHIP WORKING

We share responsibility for drainage – the assets that carry severage and surface water and impact on our network – and so we will be working in partnership to achieve the DWMP ambitions. This is not new to us – but which is different is the scale.

#### We recognise that:

- · The responsibilities for drainage are often split between parties
- · We have different drivers, objectives and are funded through different routes
- Working across organisations we can access a much broader range of funding and deliver more impactful solutions.

#### STRATEGIC PLANNING AREAS

Each wastowater treatment works serves an area called a catchment. There are 653 catchments in our region which are grouped into 22 krger Strategio Planning Areas (SPAA) whice can use these lerge rates to help us manage the region as a system and collaborate with others who also have responsibilities for flooding and river management such as the Environment Agency and local Councils.

We have an individual plan for each Strategic Planning Area, as well as our region. All of these documents can be found on our website.

Drainage and Wastewater Management Plan - Customer Outline 2023





## **Storm Overflows Discharge Reduction Plan**



WINEP Driver Description	Planned Completion Date										
	2030	2035	2040	2045	2050						
Investigations to ensure no local adverse ecological impact by April 2027	100% ✓										
No local adverse ecological impact – shellfish waters	100%										
No local adverse ecological impact – overflows discharging in or close to high priority sites	49% √ √	100% √√									
No local adverse ecological impact – all overflows					100%						
Storm overflows that spill to designated bathing waters	Investment at every beach $\sqrt{\checkmark}$	100%									
Storm overflows spills so that they do not discharge above an average of 10 rainfall events per year.	35% √√	68% ✓	100% √√								
Ensure all storm overflows have screening controls	At point o	At point of investment for another improvement driver									

### **Storm Overflow Action Plans**

#### To be published in November

**WaterFit** – £330m to reduce average spills per location to 20 per year by 2025

**DWMP** investment reducing average spills per location to 10 per year by 2040

Accelerated Delivery investment to start by 2025 – *includes inland bathing waters* 

+ Significant further investment planned for next 2-25 years...**Upstream Thinking** 























## Understanding storm overflows





## Our 'Green First' framework...





Decision-framework to support selection of right blend of solutions:

- 1. Urgency
- 2. Certainty
- 3. Deliverability
- 4. Affordability
- 5. Operability
- 6. Multi-capital benefits

#### **Decision Making Tool**





## Understanding storm overflows - how much water?



1x Olympic sized swimming pool

#### = 2,000 m<sup>3</sup>

Also need to work out what the composition of this material...

Dry Weather Flow + Surface Water

...but is it mixed and how does it spill?



## Understanding storm overflows - where's it coming from?









## Understanding storm overflows - how can we stop it...?





## Understanding storm overflows - how can we stop it...?



## Understanding storm overflows



## **Community Engagement** Newquay & Lyme Regis

### **Vicky Garner**

Community and Partnerships Manager







"As a council we are very clear as to the strength of feeling around water quality at local beaches, so much so that I brought a motion to the council on this specific issue.

Since then we have met several times with South West Water and have been encouraged to hear about their plans to reduce pollutions and storm overflow discharges at our beaches.

As a council however, we felt more needed to be done. The next step we have agreed with South West Water is a pragmatic, first of its kind project, which we hope will contribute to reducing ocean pollution."



Cllr Drew Creek, Newquay Town Council

### 'Sewers for sewage'







## Campaign materials and activities

- · Printed leaflet highlighting 5 easy steps
- 6 key message posters (printed & downloadable)
- 14 social media assets .
- Mobile billboard .
- FSF Kitchen Audits
- Holiday park visits and domestic visits at hotspots
- SWW attendance at Council Summer Event





Help keep Newquay's VaterF beaches beautiful Get a water butt! you'll save water and also keep clean rainwater







### **Posters**

Help keep Newquay's beaches beautiful



#### Only flush the 3Ps





## WaterFi

#### Check it connects



If you're having a new toilet or appliance installed - check it's connected to the right pipes, if it's wrongly connected to a storm drain or surface water sewer it could end up in the sea.

Help keep Newquay's beaches beautiful

Think garden think sponge!

a sponge - rain runs quickly off hard surface

More sponges - fewer storm overflows.



Help keep Newquay's beaches beautiful

WaterFit

No F.O.G. down the drain





## Lyme Regis

- Regular meetings with Town Council, River Lim Action Group, EA and Dorset Council
- Site visits for RLAG
- Water quality monitors deployed in the River Lim
- Bacteriological sampling
- CCTV investigations and fixing misconnections based on intelligence from RLAG
- Responding to questions and EIRs





13:55 River Lim Action Comment > Share River Lim Action - Follow

1d-G We're supporting this call for action to rescue our rivers. Please sign if you can. It will be presented to the Government on... See more









## **Q&A Session**



Securing resilient water supplies I **Building drought** resilience and the potential of desalination

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### Jo Ecroyd

Drought & Resilience **Programme Director** 





Bournemou

## Water resilience - tackling the biggest challenges head on



 To meet the challenges of the future, we have developed a roadmap that will deliver water resilience, our plans include both demand-reductions and solutions that increase supply.





- Climate dependent surface water resources in reservoirs and rivers form the vital parts of our water supply system – with over 90% of our supplies from these sources.
- Developing climate independent solutions is a vital element of our supply plans and this includes desalination.

## Making progress against our key priorities

## **Supply-side investments** underway, adding additional resources<sup>1</sup>



**Demand-side initiatives** supporting drought management



Fixing more leaks than ever before

Reducing our own usage



Promoting water efficiency



Over 211,000 devices

#### Our 2025 target

Increasing water resources available by c.45% in Cornwall and c.30% in Devon

#### $\downarrow$ How we'll achieve this

Investing c.£125 million in: **Cornwall** – Desalination and

further re-purposing of quarries adding a further 20%



Devon – New storage sources

delivering c.18%





## **Key considerations**

- Explored many options for the proposed site across most of the Cornwall coastline.
- Environmental and engineering factors carefully considered.
- Least disruption to the public, optimal routes for abstraction/discharge and transfer to the receiving Water Treatment Works.
- Proposed pipeline route will be designed to avoid environmental designations, heritage/historic landscape to minimise possible impacts.
- Stakeholder engagement is key.



Securing resilient water supplies II Introduction to the 3 regional supply options

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### **Nick Paling**

Stakeholder Engagement for West Country Water Resources

Nate





### West Country Water Resources Group

#### Aims of WCWRG:

- Support a coordinated approach to water resources planning in the West Country that transcends water company boundaries.
- Integrate the individual water company Water Resources Management Plans – which set out how they plan to balance water supply with demand for at least the next 25 years.
- Explore options for improving water supply-demand balance – cross-sector solutions, collaboration, holistic approach, strategic options at a regional-scale.





Hampshire

Avon

Dorset

Bristo

South & West

Somerset

East

Devon

North Devon

South

Devon

Tamar

%North &

West Cornwall

East Cornwall

### **Goals of the West Country Regional Plan**

The Draft Regional Plan has been designed to:

- Secure water supplies to a 1-in-500-year drought by 2039 and maintain secure supplies in the context of climate change
- Ensure a 50% leakage reduction by 2050 (against 2017 levels)
- Manage customer demand: Empowering HH customers to reduce their daily use by up to 110L per person per day by 2050...plus nonhousehold efficiency
- Environmental protection: Introduce a programme of work to better understand the needs of the environment and what we can do to improve the environment for future generations
- Engage more widely with non-public water supply users







- Nationally significant infrastructure projects
- Gated process overseen by RAPID, an alliance of regulators: Ofwat, EA and DWI
- Development funding
- Improve interconnectivity





West Country **Water Resources** 













### **Regional solutions: Cheddar 2 Reservoir SRO**







9,000 Megalitre reservoir (by 2035)
+ Water treatment works
+ 6km raw and 49km potable transfers
14 Ml/d average output
36 Ml/d summer peak demand output

### **Regional solutions: Mendip Quarries SRO**





application

SEPTEMBER 2023



West Country

## Regional solutions: Strategic Resource Options Further Information



- Poole Water Recycling
   <u>poole-sro-gate-2-report.pdf</u>
- Cheddar 2 Reservoir <u>cheddar-sro-gate-2-report.pdf</u>
- Mendip Quarries

mendip-quarries-sro-gate-2-report.pdf



## Save Every Drop Water Efficiency Campaign

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### Matt Watts

Marketing & Communications





### The Challenge – Elevating the perceived value of water to reduce demand

#### Objective

- Reduce Demand for drinking water average daily use 150 litres per person per day.
- Deliver comms against drought plan to encourage heightened awareness and engagement in areas that are under increasing
  pressure to support reliable supply.

#### Situation

- · Our demand for treated water continues to grow year on year through both increased use and population growth,
- Our impact (negative) on the environment grows with demand.
- · Climate change is impacting our ability to manage water resources to meet growing demand and protect the environment.
- · Resulting in pressures in our ability to deliver reliable and expected service

#### Solution

Deliver a long term campaign that:

- Elevates the value of "water" natural and treated
- · Educates consumers as to the situation and the impacts of water demand on the environment
- · Increase understanding of direct relationship between human demand for water and its negative impact on the environment
- · Clearly communicate challenges and ongoing resource situation and any subsequent restrictions to encourage behavioural change
- · Ensure we remain front of mind and visible

### Core Messaging – Save Every Drop

#### **Customer & Consumers**

CORE MESSAGE: Our demand for water impacts the environment and nature all around us. Small steps can make an extraordinary difference.

Simple tips and advice on how to save water at home and FREE water saving devices to help reduce our demand and impact on the world around us (and reduce bills)

CTA: Visit www.southwestwater.co.uk/savewater to find simple tips and advice and order your free water saving devices to save water, support the environment and save you money ...

#### Non Household

CORE MESSAGE: Our demand for water impacts the environment and nature all around us. Businesses across our region have an important role to play. To help you in helping reduce your demand we have a range of free support initiatives all designed to help you reduce your demand, reduce our impact on the environment and save money

CTA: Full the full details of available support and advice Visit www.southwestwater.co.uk/savewater

#### Tourists

CORE MESSAGE: Our demand for water impacts the environment and nature all around us. As visitors to this wonderful area, please play your part in protecting this beautiful place. Small steps can make an extraordinary difference and if we all make that extra effort to Save Every Drop then we all play our part in protecting what we all love.

CTA: Everyday water saving tips and advice visit www.southwestwater.co.uk/savewater



If we have to take more water from our lakes and rivers it can

ORDINARY STEPS MAKE AN EXTRAORDINARY DIFFERENCE

For everyday water saving tips and advice visit www.southwestwater.co.uk



SAVE EVERY DRAP

South West Water

### Audiences and Customer Groups at Each Level

Audience	Customers & Consumers	Businesses & Water Retailers	Tourists	(Partners) Councils, Stakeholders, Regulators, Environmental Bodies.
Audiences & Influences & Motivations Support, Interventions offered	Customers & Consumers Their Environment Household Financial Benefits Impact of lack of availability on their every day operations • Environmental awareness • Water Saving advice and tips • FREE Water saving devices • FREE Leaky Loo Fix	Businesses & Water Retailers Their Environment Saving money for their business Impact of lack of availability on their every day operations • Free Water Saving Devices (industrial grade) • Free Water Saving communication materials for offices • FREE Water Audits including on spot leak repairs and instant interventions (Groundworks) • Holiday Park support to install free Flow Moderators and interventions	Tourists The Place they love to Holiday Help support & maintain the environment they love Impact of lack of availability on their every day operations • Water Saving Advice and Tips	(Partners) Councils, Stakeholders, Regulators, Environmental Bodies. Be seen to be doing the right thing and supporting initiatives that enhance their stakeholders futures. Impact of lack of availability on their operations and the communities they support • Communications on the situation • Portal to access promotional campaign assets and materials to promote to own audiences
	Water Saving Community Fund	<ul> <li>Innovation fund - offering financial funding to support demand reduction schemes in businesses - whole region.</li> <li>FREE Leaky Loo repairs (Cenergist) (R &amp; C)</li> <li>FREE Leak repairs (R &amp; C) - includes compulsory metering as part of the offer.</li> <li>Situation Webinars for Retailers - ensuring they are better informed</li> </ul>		Materials to help spread the message
	Desired outcome: Reduce Demand	Desired outcome: Reduce Demand	Desired outcome: Reduce Demand	Desired outcome: Support delivery of message

# SAVE EVERY DRAP

SUSTAINABLE DEMAND REDUCTION. TARGETING RESIDENTS, BUSINESSES AND TOURISTS ACROSS THE SOUTH WEST.



EVER

DROP

SERVICE STATION MEDIA



WASHROOM POSTERS

BUS - SIDE SAVE EVER / DROP

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#### Next Steps – Save Every Drop

- Continue with the Save Every Drop messaging.
- · Elevate messaging and activity at key times of the year.
- Focus on the key target audiences consumers, businesses and tourists.
- · Build greater community engagement with councils, stakeholders, environmental groups across our region
- Develop marketing and communication partnerships with a range of targeted businesses across the South West Water region (Example: Haven Holiday Parks Cornwall)
- We all need to nudge consumers into thinking of the higher perceived value of water and by making small steps in our everyday water usage we can all make a difference both now and into the future.

SAVE EVERY DR



## **Q&A Session**

